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**DEPARTMENT OF  
ADMINISTRATION**  
DIPATTAMENTON ATMENESTRASION

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Lt. Governor (Sigundo Maga'låhi)

July 9, 2026

**DEPARTMENT OF ADMINISTRATION ORGANIZATIONAL CIRCULAR NO.: 2026-019**

TO: All Department and Agency Heads  
FROM: Director, Department of Administration  
SUBJECT: Updated Marketing Listing – Midland National Life Insurance Company

*Buenas yan Hafa Adai!* We are in receipt of a request from Midland National Life Insurance Company to update the listing of agents to market the life insurance products to government of Guam employees as follows:

|                     |                         |                   |                     |
|---------------------|-------------------------|-------------------|---------------------|
| Lei Bao             | Amabel Conner           | Pascual Jasa      | Princess Mary Sapao |
| Rodolfo Batimana    | Aileen Cruz             | Gabriel Jones     | Laura Taisacan      |
| Roberto B. Bumagat  | Maricor M. Gerstenlauer | Maria May Ordonez | Donald Taitano      |
| Jesus Nilo Calilung | Marie Joy Guiking       | Nathanael Sanchez | Farley A. Young     |

Agents are required to provide a copy of this circular when requesting permission to market products on government premises or during working hours. The marketing of insurance products shall be scheduled before or after duty hours of employees or during respective lunch hours. Authorized general agents must obtain prior approval and coordinate all activities with the department/agency heads. Approval is discretionary by department heads and may be denied if operations are hampered.

Attendance for the marketing of insurance products is on a voluntary basis. All employees are encouraged, but not required, to attend the presentations and the Government of Guam cannot assume any responsibility for products marketed.

Attached is a copy of the Governor's Directive No. 2006-51 for the marketing of life insurance products. This Directive supercedes 97-019 and 98-003 and all other memoranda contrary to the policies stated herein.

Should you have any questions, please call Department of Administration, Insurance Division at 475-1103/1296 or you may contact Midland National Life Insurance Company at (671) 689-3358. *Si Yu'us Ma'ase.*

  
EDWARD M. BIRN

Attachment(s)