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November 03, 2015

INVITATION FOR BID GSA-145-15  
60 Months Lease Agreement Multifunctional Device  
Copier/Printer/Scanner/Fax

**Questions submitted by Xerox Corporation dated September 22, 2015**

**Question 1: (Item 1.1 Page 29)**

Indicates a requirement of: Automatic document feeder including minimum 100 sheet capacity, 80 ipm b/w & color simplex, 100 imp b/w & color duplex, weights 16lb. bond to 32 lb. bond, dimensions include minimum of 4" x 9" and maximum 11" x 17" in., single-pass duplex.

Xerox requests that the minimum paper size to be supported via the document feeder be amended from 4"x9" to 5.5" x 8.5" (statement size) since 5.5" x 8.5" (statement size) is the typical/standard minimum paper size supported by copier automatic document feeders. Custom paper sizes (including 4"x9") can be supported via the copier platen glass if needed.

**Response: See attached (Amendment #6)**

**Questions submitted by AllStar dated September 22, 2015**

**Question 1:**

Under specifications, the bid specifies "CPU minimum 1.2GHz Dual-Core". As our devices will meet output speeds and features, specifying a specific processor speed is unnecessary and limits the amount of fair competition that is able to participate. We request this specification be removed or at the least, amended to read, "1Ghz or higher".

**Response: See attached (Amendment #6)**

**Question 2:**

The bid specifies "Paper handling 4 trays, 3,000 minimum sheet...sizes from 5.5 x 72" to 12 x 18".

- a. We recommend GSA to separate the trays/sheet requirement from the paper sizes requirement of the copier. The reason for this is because a copier can support more than 5 trays however each tray handles different sizes for media. For example, the standard two landscape trays of Kyocera copiers are capable of holding 500 sheets each with sizes anywhere from 5.5" x 5.8" to 12" x 18". The additional two portrait trays are capable of holding 1,500 sheets each and are designed to hold paper size 8.5" x 11" (the most used paper size in the industry). The bypass tray or the multi-purpose tray is capable of holding 150 sheets with sizes from 8.5" x 11" to 12" x 18" and one banner sheet size up to 12" x 47".
- b. We would like to recommend GSA to change the bid specs to the following:

Paper Handling: 4 trays plus bypass tray  
Total Sheet capacity of 3,000 sheets or more  
Copier Media Size supported: 8.5" x 11" up to 12" x 18"  
Copier Media weight supported: 16 lb. bond to 140 lb. index  
Optional Banner Printing up to 12" x 47"

**Response: See attached (Amendment #6)**

**Question 3:**

In regards to "Print resolution up to 1200 x 2400 dpi", our Kyocera copiers are able to print at 600 x 600 dpi at 8 bit depth providing an effective 4800 x 4800 bit depth. This gradually smoothens out the colors (please see attached example for reference). Using the newest LED technology, Kyocera copiers printing with 600 x 600 dpi at 8 bit will create output with smooth high quality images that are suitable for high quality brochures, catalogs and other marketing materials (demo and samples will be provided if requested by GSA and Office of the Attorney General). Now defining these new technologies, will GSA accept print resolutions of 600 x 600 dpi at 8 bit depth?

**Response: See attached (Amendment #6)**

**Question 4:**

In regards to "Speed up to 50/55ppm" please clarify that 50 ppm is Color and 55ppm in Black & White.

**Response: See attached (Amendment #6)**

**Question 5:**

In regards to "Monthly print and copy volume 25,000 pages" Please specify how many of the 25,000 prints will be in color and how many will be in Black and White. Please also specify if the allowance will be pooled between the 3 units or will it be for individual units.

**Response: See attached (Amendment #6)**

**Question 6:**

In regards to "Electrical Requirements 110-127 VAC Frequency: 50/60 Hz, 15A". As our Kyocera devices are designed and manufactured in accordance with the USA electrical requirements, specifying a specific power source from a specific brand (Xerox) of copier is unnecessary and limits the amount of fair competition that is able to participate. We request this specification be removed.

**Response: See attached (Amendment #6)**

**Question 7:**

In regards to "Certifications: Energy Star 2.0". As our Kyocera devices have achieved the ENERGY STAR Ratings and Certification, specifying a specific certification limits the amount of fair competition that is able to participate. We request this specification be removed or at the very least, amend to read, 'ENERGY STAR Compliant'.

**Response: See attached (Amendment #6)**

**Question 8:**

In regards to "Web-based management utility with HTTPS enablement" Please clarify and explain the details what this feature is and what will it be utilized for? Please also explain and clarify how this feature is relevant to the copier. If this feature is not necessary to the copiers, may we recommend GSA to eliminate the bid specs?

**Response: See attached (Amendment #6)**

**Question 9:**

In regards to "Browser Compatibility Internet Explorer 7.x+, Mozilla Firefox 4.x, Chrome 12+. Please clarify and explain in details what this feature is and what will it be utilized for? Please also explain and clarify how this feature is relevant to the copier. If this feature is not necessary to the copier, may we recommend GSA to eliminate this bid spec?

**Response: See attached (Amendment #6)**

**Question 10:**

In regards to "Security Embedded Antivirus", Please clarify and explain in details what this feature is and what will it be utilized for? Please also explain and clarify how this feature is relevant to the copier (as Antivirus software is installed on computers). If this feature is not necessary to the copiers, may we recommend GSA to eliminate this bid specs?

**Response: See attached (Amendment #6)**

**Question 11:**

In regards to "Secure Fax", Please clarify that this feature is referring to Fax Encryption where the fax data is encrypted when sending and is decrypted when receiving so that the third party is unable to access the confidential fax document that is being faxed over.

**Response: See attached (Amendment #6)**

**Question 12:**

In regards to "Secure Scan", Please clarify that this feature is referring to IPsec, Secure Scan to Folder Feature, where the copier is securely transferring data over to the PC and vice versa.

**Response: See attached (Amendment #6)**

**Question 13:**

In regards to "Secure Email", Please clarify that this feature is referring to SMTP over SSL/TLS, where the copier is securely sending data through the SMTP server.

**Response: See attached (Amendment #6)**

**Question 14:**

In regards to "Audit Log, Access Controls, User Permissions", Please clarify and explain in details what this feature is and what will it be utilized for? Please also explain and clarify how this feature is relevant to the copier. If this feature is not necessary to the copiers, may we recommend GSA to eliminate this bid specs?

**Response: See attached (Amendment #6)**

**Question 15:**

In regards to "Print Features Application Defaults, Banner Sheet Enable/Disable.....Print with timed deletion", these specs do not represent any meaning by itself. Please clarify and explain in details what every single feature is and what will it be utilized for? Please also explain and clarify how this feature is relevant to the copier. For the features that are not necessary or irrelevant to the copiers, may we recommend GSA to eliminate it from the bid specifications?

**Response: See attached (Amendment #6)**

**Question 16:**

In regards to "Print Supported Operating Systems", we request GSA to inform us on what are the Operating Systems currently installed at the Attorney General's Office.

**Response: See attached (Amendment #6)**

**Question 17:**

In regards to "Print Network Protocols HTTP/HTTPS, Internet.....over IP, secure FTP", As the most common and standard Print Network Protocols are TCP/IP, NetBEUI, FTP, LPR, IPv6, IPsec, SSL and WSD Print. We request GSA to clarify why the other Print Network Protocols are required. If the non-standard and non-common Print Network Protocols are not necessary to the copiers, may we recommend GSA to eliminate it from the bid specifications?

**Response: See attached (Amendment #6)**

**Question 18:**

In regards to "Print Administrative Protocols DHCP, BOOTP.....SSL, NTP, DNS", Except for the WINS and NTP all the other Protocols are common and standard. We request GSA to clarify why Protocols WINS and NTP are required. If Protocols WINS and NTP are not necessary to the copiers, may we recommend GSA to eliminate it from the bid specifications?

**Response: See attached (Amendment #6)**

**Question 19:**

In regards to "Copy and Scan Sides 1-1, 1-2, 2-2, 2-1" please notice that 1-1, 1-2, 2-2, 2-1 is only available in copy. The scan is either single sided or two-sided. We recommend GSA to change the bid to the following:

Copy Feature: 1-1, 1-2, 2-2, 2-1 side  
Single Sided or Two-Sided Scanning Feature

**Response: See attached (Amendment #6)**

**Question 20:**

In regards to "Scan to Local Hard Drive" Please clarify that this feature is referring to Scanning images and files to the copier HDD.

**Response: See attached (Amendment #6)**

**Question 21:**

In regards to "Scan to E-Mail S/MIME" Please clarify and explain in details what this feature is and what will it be utilized for? Please also explain and clarify how this feature is relevant to the copier. If this feature is not necessary to the copiers, may we recommend GSA to eliminate this bid specs?

**Response: See attached (Amendment #6)**

**Question 22:**

In regards to "Scan to Network Folder" Please clarify that this feature is referring to Scanning images and files to a shared network folder through SMB.

**Response: See attached (Amendment #6)**

**Question 23:**

In regards to "Single Touch Scan" under the Scan Features, Please clarify that this feature is referring to one touch address destination.

**Response: See attached (Amendment #6)**

**Question 24:**

In regards to "Searchable PDF/TIFF". Please note that searchable PDF is very common and industry Standard. Please clarify and explain in details why searchable TIFF is required and what will it be Utilized for? If this feature is not necessary to the copiers, may we recommend GSA to change the bid spec for searchable TIFF to simple TIFF format scanning.

**Response: See attached (Amendment #6)**

**Question 25:**

In regards to "Map, Newspaper/Magazine" under the Scan Features, Please clarify that this feature is used to removed dark background from maps, newspapers and magazine when scanning.

**Response: See attached (Amendment #6)**

**Question 26:**

In regards to "Scan resolution 72 x 72 dpi..... 24 bit color" the most common and industry standard resolution is 600 x 600 dpi. To promote open and fair completion, may we recommend GSA to change the bid spec to the following:

Minimum Scan Resolution 600 x 600 dpi

**Response: See attached (Amendment #6)**

**Question 27:**

In regards to "Support for user programmable metadata fields and customized fields". Please clarify and explain in details what this feature is and what will it be utilized for? Please also explain and clarify how this feature is relevant to the copier.

**Response: See attached (Amendment #6)**

**Question 28:**

In regards to "Fax Features include internet fax.....batch send, forward to email", these specs do not represent any meaning by itself. Please clarify and explain in details what every single feature is and what will it be utilized for? Please also explain and clarify how this feature is relevant to the copier. For the features that are not necessary or irrelevant to the copiers, may we recommend GSA to eliminate it from the bid specifications?

**Response: See attached (Amendment #6)**



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CLAUDIA S. ACFALLE  
Chief Procurement Officer